



For your support.  
**Comprehensive lifetime  
services in marine**

## Service benefits your business

The BluEdge tiered service platform is our best-in-class service and aftermarket offering for your Marioff HI-FOG® systems. It is designed to support your day-to-day operations at sea and the particular needs of your marine business – on an on-demand basis with the Core tier, or with service agreements in the Enhance and Elite tiers. There's a tier with clear benefits for every business.

### Safety

High pressure requires expertise. When you service your HI-FOG system it will operate reliably in the years to come.

### Predictability

Regular maintenance keeps your budget and calendar steady.

### Cost

Regular maintenance lowers the lifetime cost of the system, reducing your operating expenses.

### Approved

Your system will be maintained according to IMO and applicable approvals, standards and authorities' requirements.



## BluEdge Service Platform – a tier for every business



### Core

**Marioff-certified service engineers and original spare parts will be available as needed to ensure reliable operation.**

Book on-demand service visits when you need them. Our professional services are always in compliance with IMO and applicable approvals, standards and authorities' requirements.

After each service visit, you will receive a service report including a list of maintenance tasks performed and recommendations for original spare parts and upgrades.

We can also help you with upgrades and extensions when needed.



### Enhance

**If you aim to reduce your costs and improve predictability throughout the lifetime of your HI-FOG system, choose the Enhance service agreement with its many value-added options.**

Your Enhance service agreement includes many value-added options on top of the Core tier, such as pre-booked preventive maintenance, enhanced breakdown maintenance scheduling and spare parts availability.

Get clear-cut, convenient HI-FOG system life-cycle management, with timed recommendations for upgrades and emergency operation training during preventive maintenance visits.

You will also benefit from discounts on service visits and original spare parts.

Your dedicated BluEdge team is committed to a response time of two working days for service inquiries.



### Elite

**This is the most comprehensive service offering, tailored to provide you with peace of mind. Enjoy the benefits of the Elite service agreement customized according to your business needs.**

In addition to all services and benefits in the other tiers, the Elite agreement includes customized services planning and scheduling with your BluEdge team. A customized services scope enables you to allocate costs across several years for a fixed price, giving you more flexibility with your budget over the lifetime of the system.

With the Elite agreement, we commit to a one working day response time. Your dedicated key account and service managers will make sure your business needs are covered, and that your system is serviced for reliable performance and longevity.

Every year, we will invite you to an annual meeting covering the recommendations and feedback from your BluEdge team.

*Marioff is a leading developer of water mist fire protection technology and supplies system solutions worldwide. The company's innovative HI-FOG water mist fire protection system controls and suppresses fire using significantly less water than conventional sprinkler systems, reducing water damage, cleanup time and operational downtime. For more information, visit [www.marioff.com](http://www.marioff.com).*



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**Your safety is our expertise.**

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